



**DeMoine Adams** 

Futuristic | Significance | Individualization | Relator | Strategic



- TeamMates Annual Tailgate Gala November
   2024
- Collabornation mentor training learning management system – January 2024
  - a) Reduce workload so you can focus on your matches
  - b) Provide consistent training
- 3. Nebraska Educational Service Unit (ESU) partnership
  - a) More mentors, more resources

- Career readiness and Leadership programming –
   September 2023
  - a) Redefining 'potential'
  - b) Receive mentee feedback to improve mentoring efforts
  - c) Provide program-wide leadership development opportunities
- 2. Strategic Partnerships Coordinator August 2023
  - a) Assist with local program fundraising and community partnerships



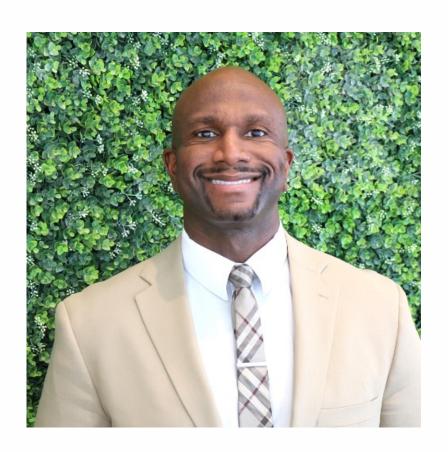
- 1. Engagement level of TeamMates National staff 89% a) Retention of our TeamMates National staff during 94%
- 2. 99% of PC's say they feel supported by their RC
- 3. 95% of our 731 senior mentees are graduating
- 4. 94% of TeamMates mentees say they are PROUD to be in TeamMates



#### Here to serve.

DeMoine Adams
Chief Executing Officer
Jschroeder@teammates.org

Futuristic | Significance | Individualization | Relator | Strategic







# Rebranding "At-Risk" to LEADERSHIP

Hannah Miller
Positivity | Woo | Activator | Restorative | Empathy



#### In 1 word:

### What is TeamMates?





#### Our data shows

of matches made in the Fall were recruited the previous school year or summer.

- 1. Crunched for time
- 2. Mentee Waiting List



# What we recommend-Program Coordinators

- 1. Rematch recently exited mentors in the Fall
- 2. Develop a mentee waitlist
  - 1. Signed Parent Permission Form
  - 2. Hobbies/Interests/What they're looking for
  - 3. Any mentors they have in mind
- 3. Share your waitlist with your board at each meeting Tip: Make it a working Google Doc!



#### What we recommend- Board Members

- 1. Plan on actively recruiting mentors in January-March
- 2. Focus on brand awareness in August-November
  - 1. Watch David and my sessions!
  - 2. Create a social media page
  - 3. Have a tailgate at homecoming or other school events
  - 4. Purchase shirts for all of your matches



# What are some ways you recruit mentees?





# The Pep Rally

Scan here for our Mentee Recruitment Playlist!





#### **Best Practices**

- Let the students have a voice
- Use buzzwords like FUN, LEADERSHIP, and SCHOLARSHIPS!
- Stress that ANY STUDENT can have a mentor
- Be authentically you.



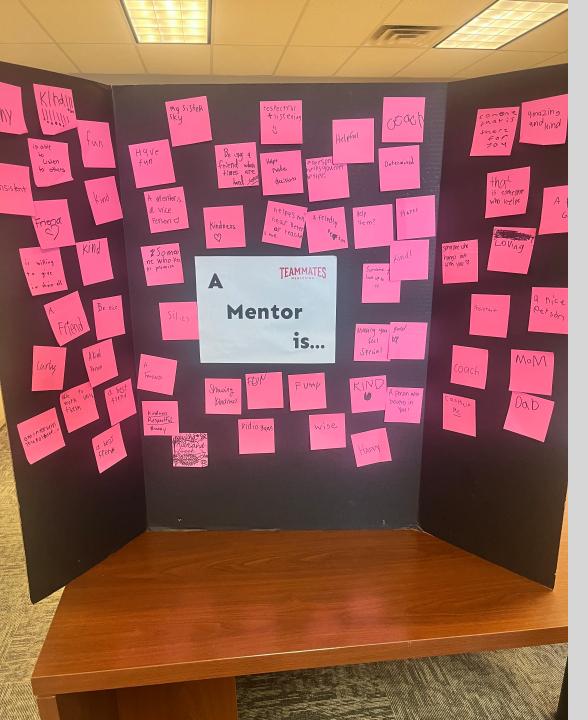
## What to say when...

I WANT A MENTOR! Do I get to meet them tomorrow?

That would be pretty awesome RIGHT? Like most great things, finding you a mentor will take us some time. Let me know if you have someone in mind, and I'll see what I can do.

# Recruiting Parents





# Brand Awareness Ideas

- Host a booth at back-to-school nights or events
- Ask your superintendent or admin to email parents about what TeamMates is and a link to your FB page!
- Honor your mentees that are DOING GOOD!
  - Sports
  - Band
  - Extra Curricular Activities
  - Awards

# **Talking Points for Parents**

- Mentors give students an extra person to talk to and trust
- It takes a village to raise a child!
- Students in TeamMates gain confidence
- There are tons of scholarship opportunities for students in TeamMates
- By seeing an adult give back to the school, our hope is to inspire kids to do the same someday.



# Hannah. I've already forgotten everything you just said.

You can find this recording and a handout of these best practices on the Do Good News next week or on the Conference website!





#### Here to serve.

Hannah Miller
Sr. Marketing & Recruitment Manager
Hannah@teammates.org

Positivity | Woo | Activator | Restorative | Empathy

GALLUP-CERTIFIED

Manager



